

## Foolproof Hiring Virtual Workshop Agenda

9:00am - 4:30pm CT

<b>Introductions</b>
Defining Topgrading
Impact of High Performers
Your Hiring Experience is Disappointing
Defining A Players
Topgrading Process Overview
1) Kickoff / Job Scorecard
Creating Measurables Exercise
Using AI for Measurables and Competencies Exercise
Posting your position
Networking Discussion
2) Prescreen Snapshot and The Truth Motivator
The Value of the Prescreen Snapshot Part 1 Exercise
The Value of the Prescreen Snapshot Part 2 Exercise
<b>Lunch Break (~30 minutes)</b>
3) Phone / Video Screen Interview
4) Competency Interviews & Screenings
5) Topgrading Interview Process
Video #1 (from 9:22 mark to 15:42 mark)
High School and College Interview practice
Video #4 (from start to 13:12 mark)
<b>Break (10-minutes)</b>
Early Career Interview practice
Mid-Career Interview practice
Recent Career Interview practice
Score the candidate / Valid Conclusions
6) Worthless reference calls / Candidate-arranged reference calls
Are you ready to hire A Players? / Q&A
Topgrading Additional Information
Extra 'do on your own' exercises
AI Thoughts & Ideas
Thank you, contact information, survey link, additional Q&A